

# PAINT SALES ASSOCIATE

**Looking for an exciting future? Join the award-winning team at Chemong Home Hardware Building Centre!**

We are currently seeking a motivated, dedicated and customer-focused individual to join our team as a Paint Sales Associate. This full-time, permanent position offers health and dental benefits, RRSP and store discount. Wage will be negotiated based on experience.

This candidate will be responsible for providing excellent customer service, tinting and mixing paint, primers and stains to customer specifications, and offering color matching expertise and paint product selection advice.

## **DUTIES / RESPONSIBILITIES:**

- Determine customer's needs by asking open-ended questions.
- Communicate product knowledge to the customer as appropriate, or locate an Associate with product knowledge to assist customer.
- Tinting and mixing paint, primers and stains to customer specifications.
- Offer color matching expertise and paint product selection advice.
- Providing custom colour matches with ease and confidence.
- Promote Home's Paint Loyalty Card to customers.
- Assist customers in locating and comparing merchandise.
- Assist customers with finding all items needed to complete their project.
- Create attractive in-store displays.
- Be familiar with items in stock, over stock and yard inventory, including product use and operation.
- Build special displays and signage for sales, promotions and other special events.
- Completes merchandising tasks as directed and maintains efficient flow of merchandise from backroom to sales floor.
- Merchandises and maintains designated areas (i.e. facing, signing, labeling, etc.).

## **QUALIFICATIONS & EXPERIENCE:**

- One year of paint experience, such as colour matching, tinting, mixing, sales and marketing, knowledge of Paint & Décor products, is required.
- Ability to work a flexible schedule including days, evenings, weekends and holidays.
- Excellent customer service skills.
- Ability to multi-task and work well in a fast-paced retail environment.
- Comfortable working with computers.
- Ability to lift up to 50 lb.

- Willingness to learn.
- Excellent communication skills.
- Ability to work co-operatively in a team atmosphere.
- Excellent decision-making ability and problem-solving skills.
- Excellent mathematical skills.
- Willingness to continually develop professional skills and knowledge base.
- **Please note:** Reliable transportation is essential as Chemong Home Hardware Building Centre is not on a bus route.

Our team consists of outstanding individuals with positive attitudes, excellent people skills and a willingness to do what it takes.

If you want to become a member of our team and possess the required skills, please submit your resume. We thank all candidates for their interest, however, only those selected for interviews will be contacted.

**\*\*We are committed to a diverse and inclusive workplace for all. If you are contacted for a job opportunity, please advise us of any accommodations needed to ensure fair and equitable access throughout the recruitment and selection process.\*\***